DUNCAN Supply Company, Inc. SINCE 1936

BUILT TO A HIGHER STANDARD®
American Standard®
HEATING & AIR CONDITIONING

2026

American Standard

FALL DEALER MEETING

Wednesday, November 4th - Thursday, November 5th

Renaissance Hotel Carmel
11925 N Meridian St
Carmel, IN 46032

Schedule

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Wednesday, November 4th

4:00 PM - 4:30 PM	Hotel & Event Check-In
4:30 PM - 6:30 PM	Vendor Fair
6:30 PM	Dinner
7:00 PM - 8:45 PM	Welcome, Doug Kearns State of American Standard *(Jay Seitz, American Standard Regional Manager)* Building Value in Your Business (*Brad Justus, Inspire Results Business Coaching)*

Home™ Broccoli WELLS FARGO dll financial solutions partner Podium
mediagistic MARKETING + ADVERTISING pricebook DIGITAL SearchKings DUKE ENERGY®

Thursday, November 5th

7:00 AM - 8:15 AM	Breakfast (Great Room)
8:15 AM - 8:25 AM	Welcome
8:25 AM - 10:00 AM	American Standard Marketing Update *(Kellie Lindenmoyer, Trane Technologies)* Introduction to Broccoli AI (Jordan Hansen & Jace Green, Broccoli AI) Digital Products & Dealer Diagnostics *(David Lothe, Trane Technologies)* SearchKings Update *(Marco Olivieri, SearchKings)*
10:00 AM - 10:10 AM	Break
10:10 AM - 10:40 AM	Mediagistic Update *(Sydney Gagnon, Mediagistic)* Podium Update *(Podium)*
10:45 AM - 12:00 PM	Breakouts
12:00 PM - 12:45 PM	Lunch
12:45 PM - 2:00 PM	Breakouts
2:05 PM - 3:20 PM	Wells Fargo Financing *(Steven Johnson, Trane Technologies)* American Standard Products *(Mark Woodruff, Trane Technologies)*
3:20 PM - 3:25 PM	Break
3:25 PM - 4:00 PM	Duncan Supply Stocking Strategy *(Doug Kearns, Duncan Supply)*
4:00 PM - 4:30 PM	S9VM Product Launch & Promotion Training Update Meeting Wrap-Up | Key Takeaways for 2027 *(Residential Sales Managers, Duncan Supply)*

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Registration

Dealership Name: _____ DSC Cust ID: _____

Email: _____ Phone: (____) _____

Hotel Reservations

Renaissance Hotel Carmel, 11925 N Meridian St, Carmel, IN 46032

Renaissance Hotel Carmel, at $169 per night. Duncan Supply will cover the cost of one hotel room per dealership for Wednesday, November 4th. Any additional rooms will be at the Dealership's expense.

Attendee Information

1st Attendee Name _____

- Will attendee be joining us for dinner on Wednesday 11/4? _____ YES _____ NO
- Will attendee be joining us on Thursday 11/5? _____ YES _____ NO
- Will attendee need a hotel room? _____ YES _____ NO

If yes, Check-in date: _____ Check-out date: _____

2nd Attendee Name _____

- Will attendee be joining us for dinner on Wednesday 11/4? _____ YES _____ NO
- Will attendee be joining us on Thursday 11/5? _____ YES _____ NO
- Will attendee need a hotel room? _____ YES _____ NO

If yes, Check-in date: _____ Check-out date: _____

3rd Attendee Name _____

- Will attendee be joining us for dinner on Wednesday 11/4? _____ YES _____ NO
- Will attendee be joining us on Thursday 11/5? _____ YES _____ NO
- Will attendee need a hotel room? _____ YES _____ NO

If yes, Check-in date: _____ Check-out date: _____

4th Attendee Name _____

- Will attendee be joining us for dinner on Wednesday 11/4? _____ YES _____ NO
- Will attendee be joining us on Thursday 11/5? _____ YES _____ NO
- Will attendee need a hotel room? _____ YES _____ NO

If yes, Check-in date: _____ Check-out date: _____

For additional attendees, please complete a 2nd form.

SCAN THE QR CODE TO REGISTER ONLINE

Please RSVP no later than Friday, October 23rd
to training@duncansupply.com or by fax (317) 264-6689

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